



Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore

Shri Vaishnav School of Management

Choice Based Credit System (CBCS) Scheme in the light of NEP-2020 BBA (Marketing) Batch 2026-2029

SEMESTER - II

S. No.	CATEGORY	COURSE CODE	COURSE NAME	TEACHING SCHEME/WEEK			CREDITS	EXAMINATION SCHEME					TOTAL MARKS
				L	T	P		THEORY			PRACTICAL		
								End Sem University Exam (60%)	Two Term Exam (20%)	Teachers Assessment* (20%)	End Sem University Exam (60%)	Teachers Assessment* (40%)	
1	MAJ	BBA201	Fundamentals of Organization Behavior	3	0	0	3	60	20	20	0	0	100
2	MAJ	BBAM202	Basics of Service Marketing	4	0	0	4	60	20	20	0	0	100
3	MAJ	BBA203	Fundamentals of Consumer Behavior	3	0	0	3	60	20	20	0	0	100
4	MIN	BBA204	Basics of Training and Development	3	0	0	3	60	20	20	0	0	100
5	MIN	BBA205	Fundamentals of Cost Accounting	3	0	0	3	60	20	20	0	0	100
6	AEC - II	ENGAEC201	Professional Technical Writing	2	0	0	2	60	20	20	0	0	100
7	VAC - I	VAXXX		2	0	0	2	Codes and Examination Scheme is available in the Basket of VAC for Even Semester Approved by the University.					100
TOTAL				20	0	0	20						700

Legends: L - Lecture; T- Tutorial/Teacher Guided Student Activity; P - Practical

*Teacher Assessment shall be based following components: Quiz/Assignment/Project/Participation in Class, given that no component shall exceed more than 10 marks.

Chairperson (Management)
Board of Studies
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Chairperson
Faculty of Studies
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Controller of Examinations
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Registrar
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Dean Academic
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Vice Chancellor
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore